



AgChoice Scholars

Experiential Learning. Fellowship.

**Get some real world experience
in agribusiness before you leave
Penn State...**



**Apply to interview for AgChoice's Scholars program to provide
yourself the opportunity to participate in this elite two-year program!**

AgChoice Farm Credit recently created the AgChoice Scholars program, a unique experiential learning opportunity for a small group of Penn State students. It is a two-year program where Penn State students have a first-hand glimpse at the inner-workings of Pennsylvania's largest agricultural lender and the agricultural lending industry.



AgChoice recognizes that the agricultural industry and its needs are constantly changing and has established this program to help increase our candidate pool for future employees. The AgChoice Scholars program is also designed to build leaders for tomorrow's agricultural industry and offer students the opportunity to network with their peers, AgChoice staff and other industry representatives. This privileged group of students will receive:

- Hands-on experience in the agricultural finance industry
- Business and financial management training
- Leadership, teamwork and communications skills
- Scholarship money and other compensation

What does the AgChoice Scholars program involve?

AgChoice Scholars will have the opportunity to participate in many exclusive experiences. In addition to meeting coursework requirements, scholars in the program will be involved in a series of seminars, group projects and other specialized learning opportunities. The overview below provides a brief outline for what students can expect in each year of the program.

Year One (October 2011 – April 2012):

- **Monthly on-campus seminars, webinars or workshops**, exposing students to practical, hands-on business and financial management concepts - Scholars will learn about AgChoice and the Farm Credit System as well as the agricultural and rural communities that AgChoice serves
- **Group project work** that will focus on specific AgChoice programs or projects
- **1 or 2 week paid externship** at one of AgChoice's 10 branch offices to gain exposure to all positions and activities - externships will be held over winter or spring break
- **Field trip to local agribusinesses** to learn about varying facets of agriculture
- **Field trip to New York City** during the spring semester - Scholars will visit the New York Stock Exchange, Farm Credit Funding Corporation and brokers

AgChoice Scholars that successfully complete the first year of the program will receive a scholarship for their senior year at Penn State.

Year Two (September 2012 – March 2013):

- **Monthly on-campus seminars, webinars or workshops** that build upon concepts learned in Year One of the AgChoice Scholars program
- **Lending analysis, loan review and approval experiences** that will lead to presentations to AgChoice's Credit Committee
- **Field trip to local agribusinesses** to learn about varying agricultural industries
- **Group project work** that will focus on AgChoice Farm Credit - Scholars will offer recommendations to AgChoice's senior management team and Board of Directors

Scholars that successfully complete the second year of the program will receive a monetary award.



Program Requirements

Applicants must meet the following guidelines to be considered for the AgChoice Scholars program:

- Applicant must be a sophomore (4th or 5th semester) in good standing at The Pennsylvania State University.
- Applicant must have a cumulative GPA of 3.0 or higher at the time of application.
- Applicant agrees to participate in the two-year program that will conclude in March of 2013.
- Applicant agrees to take at least six of the prescribed 23 courses during his/her undergraduate career at Penn State. Please note that an interested student does not need to have all six courses completed at the time of application.

The list of eligible courses includes: ACCTG 211, AG BM 101, AG BM 106, AG BM 200, AG BM 220, AG BM 308W, AG BM 407, AG BM 408, AG BM 420, AG BM 460, AN SC 410, AN SC 450, B A 250, ECON 002, ECON 004, FIN 100, FOR 440, MGMT 100, MGMT 301, R EST 301, SCM 200, W P 435, W P 437W.

If requested, other business or financial management related courses may be considered for approval.

Applicants must submit a completed application, résumé and unofficial transcript to recruitingmanager@agchoice.com. Interviews will be conducted prior to selection of Scholars participants.



Learn more about AgChoice Scholars by visiting:
www.agchoice.com/about/agchoice-scholars

For more information on the AgChoice Scholars program, contact Rachel Cloninger, AgChoice's Training Specialist, at 800-349-3568 ext. 6017 or rcloninger@agchoice.com.

 **AgChoice
Farm Credit**
Knowing you makes the difference.™